

TOP 10: HIGHEST PISTOL SALES BY TYPE AND BY STATE: January 1 - May 31, 2020

| Revolvers | | Semi Auto | |
|-----------|----------------|-----------|----------------|
| 1 | Texas | 1 | Texas |
| 2 | Florida | 2 | Florida |
| 3 | Pennsylvania | 3 | Pennsylvania |
| 4 | Ohio | 4 | Illinois |
| 5 | Illinois | 5 | Virginia |
| 6 | Virginia | 6 | Arizona |
| 7 | Missouri | 7 | Ohio |
| 8 | North Carolina | 8 | Georgia |
| 9 | Tennessee | 9 | California |
| 10 | Arizona | 10 | North Carolina |

TOP 10: PISTOLS SOLD BY TYPE & AVERAGE SALE PRICE BY AGE GROUP: January 1 - May 31, 2020

| Top 10 Revolvers | | | Top 10 Revolvers | | | | |
|------------------|----------------|----------------------------|------------------|--------------|----------------|----------------------------|---------|
| Under Age 50 | Ruger | Wrangler | \$179 | Age 50 to 99 | Colt | Python | \$2,102 |
| | Colt | Python | \$2,104 | | Ruger | Wrangler | \$175 |
| | Smith & Wesson | 642 | \$385 | | Smith & Wesson | 642 | \$386 |
| | Heritage Arms | Rough Rider Revolver Rifle | \$155 | | Ruger | GP-100 | \$631 |
| | Ruger | GP-100 | \$665 | | Smith & Wesson | 629 | \$1,089 |
| | Smith & Wesson | 629 | \$909 | | Heritage Arms | Rough Rider Revolver Rifle | \$159 |
| | Ruger | Blackhawk | \$684 | | Ruger | Blackhawk | \$648 |
| | Heritage Arms | Rough Rider | \$165 | | Colt | King Cobra | \$953 |
| | Taurus | 856 | \$272 | | Ruger | SP101 | \$550 |
| | Smith & Wesson | 686 Plus | \$734 | | Smith & Wesson | 686 Plus | \$747 |

| Top 10 Semi Auto Pistols | | | Top 10 Semi Auto Pistols | | | | |
|--------------------------|----------------|---------------------------|--------------------------|--------------|----------------|---------------------------|-------|
| Under Age 50 | Sig Sauer | P320 | \$687 | Age 50 to 99 | Sig Sauer | P320 | \$682 |
| | Glock | G19 | \$632 | | Springfield | Hellcat | \$572 |
| | Springfield | Hellcat | \$567 | | Smith & Wesson | M&P9 Shield | \$362 |
| | Sig Sauer | P365 Nitron Micro-Compact | \$518 | | Glock | G19 | \$663 |
| | Beretta | M9A3 | \$742 | | Sig Sauer | P365 Nitron Micro-Compact | \$511 |
| | Smith & Wesson | M&P9 Shield | \$355 | | Kimber | Stainless II | \$644 |
| | Springfield | XD(M) | \$528 | | Ruger | Ruger-57 | \$778 |
| | Glock | G19 GEN4 | \$582 | | Beretta | 92FS | \$524 |
| | Glock | G43 | \$487 | | Beretta | M9A3 | \$709 |
| | Beretta | 92FS | \$549 | | KEL-TEC | PMR-30 | \$356 |

TOP 10: HIGHEST RIFLE SALES BY TYPE AND BY STATE: January 1 - May 31, 2020

| Bolt Action | | Lever Action | | Semi Auto | |
|-------------|----------------|--------------|--------------|-----------|----------------|
| 1 | Texas | 1 | Texas | 1 | Texas |
| 2 | Pennsylvania | 2 | Florida | 2 | Florida |
| 3 | Florida | 3 | California | 3 | Pennsylvania |
| 4 | Missouri | 4 | Pennsylvania | 4 | Virginia |
| 5 | New York | 5 | New York | 5 | Illinois |
| 6 | Virginia | 6 | Colorado | 6 | Georgia |
| 7 | Colorado | 7 | Ohio | 7 | North Carolina |
| 8 | North Carolina | 8 | Missouri | 8 | Ohio |
| 9 | Ohio | 9 | Washington | 9 | Arizona |
| 10 | California | 10 | Illinois | 10 | Michigan |

TOP 10: RIFLES SOLD BY TYPE & AVERAGE SALE PRICE BY AGE GROUP: January 1 - May 31, 2020

| Top 10 Bolt Action Rifles | | | | Top 10 Bolt Action Rifles | | | |
|----------------------------|----------------------|--------------------------|---------|----------------------------|----------------------|--------------------------|---------|
| Under Age 50 | Ruger | Precision Rifle | \$1,095 | Age 50 to 99 | Ruger | American Rifle | \$341 |
| | Remington | 700 | \$771 | | Ruger | Precision Rifle | \$1,010 |
| | Ruger | American Rifle | \$363 | | Remington | 700 | \$759 |
| | Ruger | Precision Rimfire | \$415 | | Savage | B.Mag | \$299 |
| | Savage | Axis XP | \$294 | | Thompson Center | Compass | \$276 |
| | Thompson Center | Compass | \$273 | | Mossberg | Patriot | \$376 |
| | Howa | M-1500 | \$574 | | Ruger | Precision Rimfire | \$408 |
| | Ruger | American Rifle - Rimfire | \$280 | | Thompson Center | Venture | \$398 |
| | Savage | Mark II | \$292 | | Ruger | American Rifle - Rimfire | \$282 |
| | Tikka | T3X Lite | \$617 | | Howa | M-1500 | \$482 |
| Top 10 Lever Action Rifles | | | | Top 10 Lever Action Rifles | | | |
| Under Age 50 | Marlin | 1895 | \$1,006 | Age 50 to 99 | Rossi | R92 | \$544 |
| | Marlin | 336 | \$825 | | Marlin | 1895 | \$980 |
| | Marlin | 1894 | \$903 | | Marlin | 1894 | \$855 |
| | Marlin | 1895SBL | \$1,068 | | Winchester | 1873 | \$1,564 |
| | Mossberg | 464 | \$419 | | Mossberg | 464 | \$340 |
| | Rossi | R92 | \$534 | | Marlin | 336 | \$789 |
| | Henry Repeating Arms | Lever Action X-Model | \$808 | | Henry Repeating Arms | Golden Boy | \$594 |
| | Henry Repeating Arms | X Model | \$825 | | Henry Repeating Arms | H001 | \$371 |
| | Henry Repeating Arms | Golden Boy | \$554 | | Marlin | X7 | \$659 |
| | Henry Repeating Arms | Big Boy | \$755 | | Henry Repeating Arms | Big Boy Steel | \$710 |
| Top 10 Semi Auto Rifles | | | | Top 10 Semi Auto Rifles | | | |
| Under Age 50 | Ruger | AR-556 | \$633 | Age 50 to 99 | Ruger | AR-556 | \$606 |
| | KEL-TEC | Sub-2000 | \$378 | | Ruger | PC Carbine | \$538 |
| | Smith & Wesson | M&P15 | \$690 | | KEL-TEC | Sub-2000 | \$381 |
| | Smith & Wesson | M&P15 SPORT II | \$611 | | Ruger | 10/22 | \$344 |
| | Smith & Wesson | M&P Sport II | \$766 | | Smith & Wesson | M&P15 | \$661 |
| | Springfield | Saint | \$942 | | Smith & Wesson | M&P15 SPORT II | \$583 |
| | Diamondback Firearms | DB15 | \$597 | | Bushmaster | XM-15 | \$563 |
| | Ruger | 10/22 | \$360 | | Ruger | 10/22 Carbine | \$261 |
| | Ruger | PC Carbine | \$578 | | Smith & Wesson | M&P Sport II | \$719 |
| | Ruger | 10/22 Carbine | \$235 | | Springfield | Saint | \$959 |

TOP 10: HIGHEST SHOTGUN SALES BY TYPE AND BY STATE: January 1 - May 31, 2020

| Over Under | | Pump Action | | Semi Auto | |
|------------|----------------|-------------|----------------|-----------|----------------|
| 1 | Texas | 1 | Texas | 1 | Texas |
| 2 | Florida | 2 | New York | 2 | Florida |
| 3 | Pennsylvania | 3 | Florida | 3 | Pennsylvania |
| 4 | New York | 4 | Pennsylvania | 4 | Virginia |
| 5 | Georgia | 5 | California | 5 | California |
| 6 | California | 6 | Virginia | 6 | Ohio |
| 7 | Illinois | 7 | North Carolina | 7 | North Carolina |
| 8 | Tennessee | 8 | Ohio | 8 | New York |
| 9 | Virginia | 9 | Illinois | 9 | Georgia |
| 10 | North Carolina | 10 | Maryland | 10 | Illinois |

TOP 10: SHOTGUNS SOLD BY TYPE & AVERAGE SALE PRICE BY AGE GROUP: Jan. 1 - May 31, 2020

| Top 10 Over Under Shotguns | | | Top 10 Over Under Shotguns | | | | |
|-----------------------------|--------------------------------|---------------------|-----------------------------|--------------|--------------------------------|---------------------|---------|
| Under Age 50 | Federal Armament | FTS | \$292 | Age 50 to 99 | Federal Armament | FTS | \$288 |
| | Mossberg | Silver Reserve II | \$597 | | Browning | Citori 725 | \$2,522 |
| | Browning | Citori 725 | \$2,611 | | Mossberg | Silver Reserve II | \$505 |
| | Browning | Citori | \$1,897 | | Browning | Citori | \$1,963 |
| | Browning | Cynergy | \$1,706 | | Beretta | 686 Silver Pigeon I | \$1,714 |
| | Stoeger | Condor | \$408 | | Stoeger | Condor | \$414 |
| | Beretta | 686 Silver Pigeon I | \$1,703 | | CZ-USA | Drake | \$559 |
| | Beretta | Silver Pigeon | \$1,666 | | Browning | Cynergy | \$1,797 |
| | J. Stevens | 555 | \$593 | | Weatherby | Orion I | \$610 |
| | Weatherby | Orion | \$758 | | Beretta | Silver Pigeon | \$1,684 |
| Top 10 Pump Action Shotguns | | | Top 10 Pump Action Shotguns | | | | |
| Under Age 50 | Mossberg | 590 Shockwave | \$456 | Age 50 to 99 | Mossberg | 590 Shockwave | \$434 |
| | Mossberg | 500 | \$388 | | Mossberg | 500 | \$362 |
| | Mossberg | 590 | \$499 | | Mossberg | 590 | \$481 |
| | Remington | 870 Express | \$423 | | Remington | 870 Express | \$445 |
| | KEL-TEC | KSG | \$839 | | Mossberg | 590M | \$517 |
| | Mossberg | 590M | \$505 | | Federal Armament | FRX | \$153 |
| | Remington | 870 | \$460 | | Remington | 870 | \$438 |
| | Federal Armament | FRX | \$166 | | KEL-TEC | KSG | \$839 |
| | Maverick Arms | 88 Field | \$205 | | Federal Armament | FRN | \$148 |
| | KEL-TEC | KS7 | \$541 | | KEL-TEC | KS7 | \$552 |
| Top 10 Semi Auto Shotguns | | | Top 10 Semi Auto Shotguns | | | | |
| Under Age 50 | Armstrong/Rock Island Armory | VR80 | \$671 | Age 50 to 99 | Federal Armament | FX4 | \$189 |
| | Benelli | M4 Tactical | \$2,078 | | Federal Armament | FX3 | \$159 |
| | Federal Armament | FX4 | \$199 | | Armstrong/Rock Island Armory | VR80 | \$673 |
| | Federal Armament | FX3 | \$167 | | Remington | V3 TAC-13 | \$913 |
| | Franchi | Affinity | \$824 | | Benelli | M4 Tactical | \$2,238 |
| | IWI - Israel Weapon Industries | Tavor TS12 | \$1,287 | | IWI - Israel Weapon Industries | Tavor TS12 | \$1,292 |
| | Beretta | A300 Outlander | \$606 | | Franchi | Affinity | \$829 |
| | Mossberg | 930 SPX | \$840 | | Mossberg | 930 SPX | \$852 |
| | Stoeger | M3000 | \$557 | | Beretta | A300 Outlander | \$607 |
| | Mossberg | 930 | \$584 | | Weatherby | Element | \$440 |

PREDICT NICS FORECAST

Historical Data Comparisons of Forecast to Actual

Forecasts for Next 6 Months

| | September 2019 | October 2019 | November 2019 | December 2019 | January 2020 | February 2020 | March 2020 | April 2020 | May 2020 | June 2020 | July 2020 | August 2020 | September 2020 | October 2020 | November 2020 | December 2020 |
|-----------------------|----------------|--------------|---------------|---------------|--------------|---------------|------------|------------|-----------|-----------|-----------|-------------|----------------|--------------|---------------|---------------|
| Handguns | 486,169 | 516,978 | 637,123 | 780,093 | 643,323 | 719,327 | 1,392,677 | 984,872 | 955,275 | | | | | | | |
| NICS Handgun Estimate | 465,095 | 506,670 | 559,063 | 706,053 | 729,312 | 769,991 | 1,260,875 | 1,470,528 | 1,114,644 | 913,601 | 852,014 | 973,533 | 935,987 | 1,032,366 | 1,329,359 | 1,619,821 |
| Handgun Variance | -4% | -2% | -12% | -9% | 13% | 7% | -9% | 49% | 17% | | | | | | | |
| Longguns | 3,950 | 4,479 | 5,542 | 6,220 | 3,768 | 3,967 | 7,557 | 5,052 | 4,813 | | | | | | | |
| NICS Longgun Estimate | 3,618 | 3,952 | 4,741 | 6,099 | 4,916 | 4,372 | 7,313 | 7,518 | 5,419 | 4,658 | 4,342 | 5,324 | 5,488 | 6,058 | 7,221 | 8,009 |
| Long Gun Variance | -8% | -12% | -14% | -2% | 30% | 10% | -3% | 49% | 13% | | | | | | | |

Comparing Forecasts to Actuals for NICS Handguns

In absolute terms, our forecasts are usually within +/- 8% of the actual values, and sometimes even tighter

Comparing Forecasts to Actuals for NICS Long Guns

In absolute terms, our forecasts are usually within +/- 8% of the actual values, and sometimes even tighter

